



## ***Bequest Administration- What's Not to Lose***

**Speaker: Susan DameGreene**

**President/Founder of BIPS, LLC**

**Tuesday – May 12, 2009**

**Wolfert's Roost Country Club – 120 Van Rensselaer Blvd., Albany**

### **PROGRAM**

7:30am	Registration and Breakfast
8:15am-9:45am	Program
9:45am-10:00am	Questions



**Susan DameGreene**

### **PROGRAM DESCRIPTION**

From the trenches, how to manage, focus and acquire realized planned gifts. *You will hear important concepts and tips, which may help to minimize loss of gifts and values.* Even during turbulent times, donors gift large amounts of wealth to numerous and diverse charitable organizations in the form of bequests, trusts, and annuities. For all charities and their leadership, how do you formalize the management process to accurately account and report gift information? What is central to success in acquiring realized gifts?

Our dynamic speaker, Susan DameGreene, will show what must be done to effectively manage and pursue asset transfers. *Do not miss this program!*

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### **ABOUT THE PRESENTER**

**Susan DameGreene** is President of BIPSTER International, a software management firm known for accurate and timely accounting of Bequests and Planned Gifts. BIPS serves numerous institutions nationwide such as **M.I.T.**, **Northeastern University**, **American Red Cross**, and **Rutgers University**. Susan has 24 years experience in Planned Giving, having worked at three large national non profits. Most recently, as Senior Associate Director of Gift Planning at American Red Cross NHQ in Washington, DC, Susan's office supported and trained 2,800 chapters in planned giving, raising over \$75 million annually. Individually, Susan brought in a record ANRC gift of \$25 million. Actively involved with AFP and NCPG groups, she is a nationally known speaker and author, published in The Journal of Gift Planning and Planned Giving Today.

**To register and obtain additional program details please go to**

[www.gpgnny.org](http://www.gpgnny.org)