



## **“Real Estate Gifts – Case Studies, Trends and Best Practices”**

*Dennis Bidwell, Bidwell Advisors*

Tuesday, February 13, 2007

Wolfert’s Roost Country Club, Menands, NY

### **Event Details**

7:45 a.m. Registration and Breakfast

8:15 a.m. Special Presentation by Dennis Bidwell, Bidwell Advisors

### **Program Information**

Billions of dollars of real estate assets held by aging property owners change hands every year. Increasing numbers of charities are positioning themselves to take advantage of this opportunity to attract capital to their institutions.

Dennis Bidwell’s presentation will look at the national wealth trends behind the increasing interest in real estate gifts, and will present several case studies (including a charitable remainder trust funded with real estate, and a retained life estate.) Also, he will summarize trends and emerging best practices in real estate gifts based on a recent survey of the membership of the Planned Giving Group of New England on real estate gifts. He will conclude with advice on how to initiate or upgrade a real estate gifts program.

Dennis Bidwell is the principal of Bidwell Advisors, which specializes in charitable gifts of real estate, representing both charities and families. Prior to forming Bidwell Advisors, Dennis served for eleven years as national real estate director for American Farmland Trust. His previous experience includes: vice president of Leggat McCall Advisors, a Boston real estate consulting firm; development officer for the National Trust for Historic Preservation; program officer for Associated Grantmakers of Massachusetts; and director of a Boston community school.

***The Gift Planning Group of Northeastern NY is a council of the National Committee on Planned Giving. We are a professional association for people whose work includes development, marketing and administration of charitable planned gifts. For more program information visit [www.gpgnny.org](http://www.gpgnny.org).***